



Shepard Bros. Inc.

ACCOUNT MANAGER FOOD AND BEVERAGE DIVISION

Shepard Bros. Inc., a leading chemical provider of cleaning, sanitizing, and water treatment products and services is looking an experienced individual to join our technical sales and service team in our Food and Beverage division. We are a growing family owned business with seven divisions which provide us the advantage of being a single source supplier to many industrial manufacturing markets.

Responsibilities for this position will include:

- Understanding of Good Manufacturing Processes
- Identifying and resolving problems to ensure customer satisfaction
- Observing and reviewing proper sanitation processes and recommending corrections to equipment systems
- Installing and repairing equipment
- Monitoring chemical inventory
- Preparing service reports and customer correspondence

Requirements:

Successful candidate must meet two of the following three requirements:

- Minimum of two – five years production or service experience preferably in the food processing or pharmaceutical industry
- Previous management or account responsibility experience
- College degree or trade school certification

Additional Requirements:

- Strong mechanical ability and math aptitude
- Problem solving and trouble-shooting capabilities on equipment
- Excellent planning and organizational skills
- Good written and oral communication skills. Bilingual (English/Spanish) is a plus
- Ability to build and maintain strong customer relationships by understanding and meeting customer needs and expectations
- Strong work ethic and ability to prioritize and work independently
- Proficiency in Word, Excel, and PowerPoint computer programs
- Availability to work a flexible schedule including occasional nights and weekends to respond to customer needs
- Valid driver's license and an acceptable MVR

We offer growth opportunities, competitive salary, bonus, 401(k) with company match, medical, dental, life and disability.

Shepard Bros. Inc., - A great place to work!